

# Mondrian Emerging Markets Value Equity Investment Outlook

Quarter 3, 2020

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## The Changing Face of Emerging Market Equities and MSCI EM

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Since the Global Financial Crisis (“GFC”) in 2008, the composition of the emerging market (“EM”) equity index has been through considerable change. We would argue that the investment case for allocating capital to EM has also changed as a result. Once upon a time the arguments revolved around gross domestic product (“GDP”) growing faster than developed markets, better demographics, the rise of the middle class consumer, government reforms, improving governance, and a strong link to commodities amongst others. Now, while some of those points still apply, the argument has shifted more in favour of China, and Asia being at the forefront of global technological adoption and innovation. We believe this brings new and more supportable qualities to the investment case in EM today when compared to 10-15 years ago. First though, we will detail this composition change.

## The Changing Face of Sector Composition

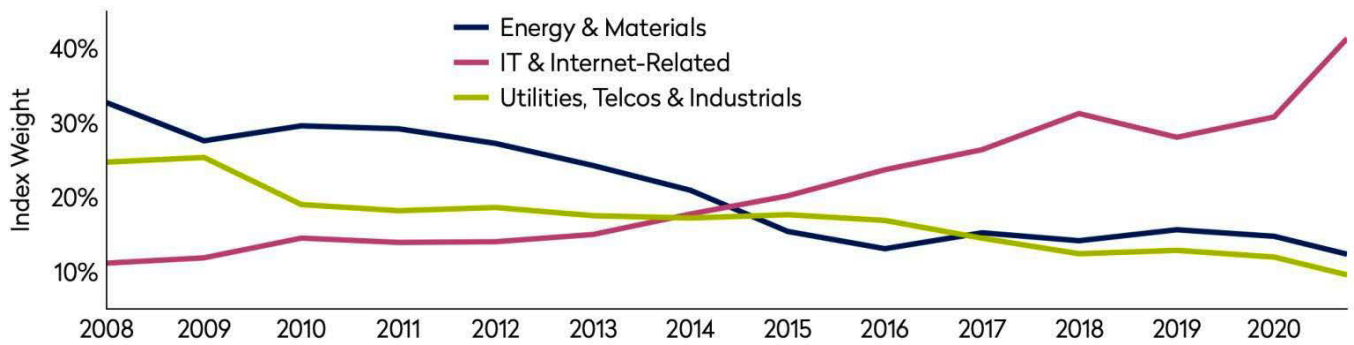
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In October 2008, natural resources dominated the EM Index. China’s growth in the early part of that decade was propelled by infrastructure investments which drove up metals and energy prices, and benefited countries that supplied such commodities. The Materials & Energy sectors hence grew, and together accounted for 29% of MSCI EM. But over the next decade, China launched successive 5-year plans that sought to rebalance its economy to a more sustainable path less reliant on fixed assets and more driven by consumption and services. Outside of China, weak global economic growth post GFC, ample supply of commodities such as iron ore, oil and shale gas, further dampened the outlook for these two sectors. Today, the Materials and Energy sectors account for 13% of EM, falling by more than half and in so doing diminishing their relevance for EM returns.

In contrast, technology stocks only accounted for 13% of the index in 2008. However, the ensuing decade witnessed the launch of 3G and 4G and affordable smartphones, and a massive expansion in internet services. The take-up of technology was accelerated by young demographics across emerging Asia, and poor or inaccessible service in traditional areas such as retail and banking. Crucially, in a region with a high number of science, technology, engineering and math (“STEM”) graduates, the talent pool across Asia was also abundant and low cost. Today, China’s research and development (“R&D”) spending has advanced to ~\$550 billion per year from about \$150 billion a decade ago, and ranks 2<sup>nd</sup> globally in absolute spending, after the USA. Korea and Taiwan are two other countries within emerging Asia with a high intensity of R&D spending, as measured by R&D as a % of GDP according to UNESCO. It is no surprise then, that the combination of industry growth and new stock issues has seen outperformance of the technology and internet-related sectors with a combined benchmark weighting of just over 40% today, an increase of 27 percentage points. The only other sector of note to have increased its weighting is Healthcare but by just 2% to 4.4%, also helped by technological advancement in bio tech and health tech.

Technology’s growth has not just come at the expense of the natural resources sectors; various other ‘old economy’ sectors have fallen too. Telecommunications has fallen from 13.2% to 3.4% as the build-out of the telecom networks concluded, penetration matured, and a combination of regulation and competition eroded returns. Likewise, the Industrials and Utilities sectors lost a combined 5% in weight driven by similar dynamics of regulation and low growth.

MSCI EM Index: Growing Importance of IT-Related Companies at Expense of 'Older Economy' Sectors

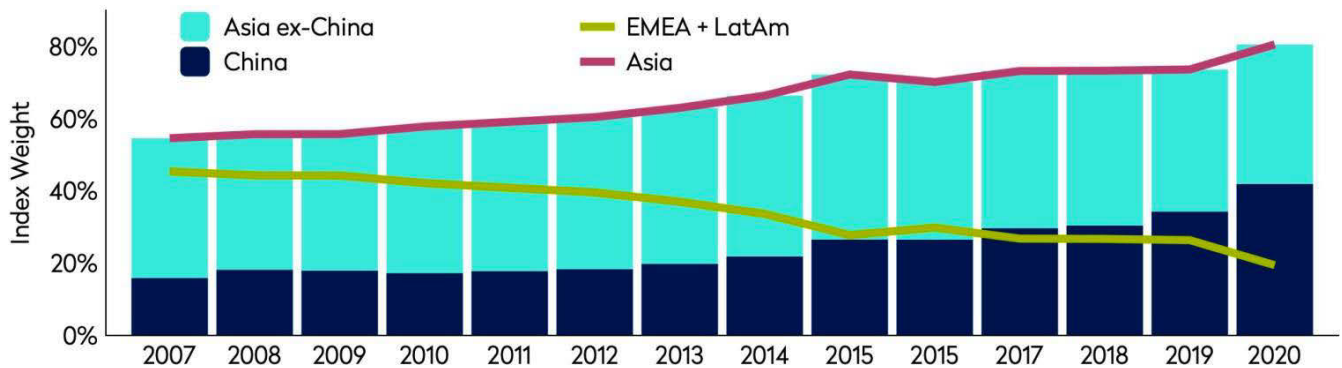


Source: MSCI

The Changing Face of Country & Regional Composition

Not only has the sector composition shift profoundly changed the case for investing in EM, but the country and regional shifts are just as illuminating. By far the most significant change has been the substantial growth of China. In fact, China is the only market to have had noteworthy growth in index weight over the last ten years, almost tripling in importance to 42% of EM today from just 15% in 2008. As a result of China's growth, but also the significant underperformance of the Latin America ("Latam") and Europe, Middle East and Africa ("EMEA") regions, Asia now dominates the EM index, rising to 81% from 54%. Commodity linked markets such as Brazil, South Africa and Russia have fallen from a collective weight of 29% to just 11% today, and hence LatAm and EMEA combined now only equate to 19% of MSCI EM.

MSCI EM Index: Growth of China and Asia at Expense of Latin America and EMEA



Source: MSCI

China has grown due to a combination of factors. Firstly of course, its economic growth has consistently outperformed almost all other countries. Secondly, there have been a number of very large new issues, primarily in the technology sector such as the listings in Alibaba, Meituan, JD.com and Pinduoduo that have mostly performed extremely well and therefore enhanced China's weight. Thirdly, MSCI added local 'A' shares and some American Depository Receipts (ADR's) to the index further increasing China's weight.

In stark contrast, the regions of LatAm and EMEA over the last ten years have for the most part been a story of decline. Economies such as Brazil, Mexico, South Africa, Turkey and Russia have proved fragile as political upheaval, corruption, and a lack of investments in education, has held back economic growth. Alongside poor local stock market performance, deep Forex ("FX") losses driven by vulnerable fiscal and current accounts have further eroded returns. Since October 2008, the Turkish lira has fallen an astonishing 80%, the Brazilian real 62%, the Russian ruble 51%, and the South African rand and Mexican peso just over 40%. Contrast this with the Taiwanese dollar which is up 14% in the same period, the Korean won up 10% and the flat Renminbi. This FX picture further explains the divergence in Asian and non-Asian country weights.

## The Changing Investment Case for EM

As a result of the above and the current structure of EM countries, regions and sectors, we believe the investment case for EM is more robust and attractive today. That Asia is such a large component bodes well given the more stable political structure in countries like China, higher savings levels across Asia, and more levers to support growth. Likewise, that the index has a higher proportion of domestically driven sectors such as services and technology rather than cyclical commodities also enhance the long-term sustainability of the asset class in our view. Much of the volatility in EM over the last 10-20 years has come from the challenging performance of LatAm and EMEA which has lowered overall returns. We don't believe this trend of Asian outperformance reversing over the long-term. Most of the large Asian countries have managed and dealt with COVID-19 better than many and have seen life return to relative normality much faster. Yet, Brazil, Mexico, South Africa and Russia in particular have had very high case rates and their already fragile economies are suffering greatly as a result. The long-term outlook therefore remains highly uncertain and challenging for EMEA and LatAm compared to Asia which went into the crisis much stronger too. We therefore believe that the dominance of Asian markets creates a more robust investment case for EM given the top-down stability of Asia when compared to LatAm and EMEA which are now a much smaller proportion of the index.

These advantageous country and sector shifts are also reflected in a comparison of the largest index weighted stocks today compared to 2008. The top 10 index holdings from October 2008 included Petrobras & Vale in Brazil, Gazprom in Russia, and America Movil in Mexico, reflecting the capital-intensive, often state-owned, commodity or regulated companies of that era, with little representation from Asia. Today, all but one of the Top 10 stocks resides in Asia and there is a heavy leaning towards technology related companies. The leading constituents of the EM index today are largely innovative, have dynamic and entrepreneurial management teams, rely on less capital and debt, and are more aligned to shareholders in driving returns. We believe this marks a fundamentally attractive shift for investors allocating to emerging markets, where the investment opportunities come from sustainable sources of competitive advantage and are therefore likely to improve the asset class' risk-adjusted returns in the years to come.

## Mondrian's Positioning and Conclusions

In recognizing these shifting dynamics, we have been progressively shifting the Fund towards Asia over the last few years. This continued as opportunities arose during the depths of the market sell-off in Q1 and Q2. We believe this shift will help produce better and more resilient returns for our clients. The sad truth is that the regions of LatAm and EMEA have perennially disappointed and we see little hope of meaningful long-term change. Nonetheless, we have selected investments in these regions where we identify attractive returns and to ensure diversification, but approximately 85% of our investments are within Asia today.

We continue to believe that Asia's investment in enabling technologies such as 5G, AI and cloud computing; relatively high and increasing spending in R&D; and consumption growth potential will see the region continue to out-perform. It is exciting to contemplate that emerging markets are the home of great innovators and revolutionary companies that are not just emerging market leaders, but global leaders such as **Tencent**, **Alibaba**, **TSMC** and **Samsung**. COVID-19 has only accentuated the global trends towards technology and therefore Asia's comparative advantage should only widen. We believe this shifting dynamic will help to create the foundations for higher and more sustainable EM returns over the next ten years. With the positioning of our Fund today, we believe we are well placed to take full advantage of this exciting investment opportunity ahead.

As of 9/30/2020, the following holdings were held in the Fund at the noted weights:

Alibaba -9.2%	Samsung -7.4%	Tencent -4.1%	TSMC -9.1%
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This information should not be relied upon as research or investment advice regarding any particular security. This is intended to provide insight into the manager's investment process and strategy. Forward looking analytics are not a forecast of the Fund's future performance.

To determine if the Fund is an appropriate investment for you, carefully consider the fund's investment objectives, risk, and charges and expenses. This and other information can be found in the funds full and summary prospectus which can be obtained by calling 888-832-4386 or by visiting [www.mondrian.com/mutualfunds](http://www.mondrian.com/mutualfunds). Please read the prospectus carefully before investing.

Investing involves risk, including the possible loss of principal. International investments entail risks not ordinarily associated with U.S. investments including fluctuation in currency values, differences in accounting principles, or economic or political instability in other nations. Emerging markets involve heightened risks related to the same factors, as well as increased volatility and lower trading volume. The Fund may invest in derivatives, which are often more volatile than other investments and may magnify the Fund's gains or losses.

Indices are unmanaged and do not include the effect of fees. One cannot invest directly in an index.

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